## **The True State** of Digital Trust

SECURITY PROFESSIONALS, **BUSINESS EXECUTIVES AND CONSUMERS** SEE IT DIFFERENTLY

How much do consumers worldwide trust organizations to protect personal data? think they do enough to protect our data? The research results may change your view.



Do security professionals and business executives

## How the Digital Trust Index **Numbers Stack Up\*** THERE'S A GAP BETWEEN CONSUMERS' TRUST

AND ORGANIZATIONS' PERCEPTION OF THEIR TRUST







The Digital Trust Index for consumers for 2018 is 61 points out of 100, a score that shows flagging faith from the consumers surveyed in the ability or desire of organizations to fully protect user data.

The Trust Index: Reality Vs. Perception **Trust That Organizations** CONSUMER PERCEPTION OF REALITY **CONSUMER REALITY Take Necessary Precautions to Protect** 70% 97% 95% Their Personal Data **Trust That Personal Data** 71% 98% 94% **Protection Is Important** to Organizations **Are Willing to Provide Organizations With Their** 49% 83% 78% Personal Data in Exchange for Free Services/Discounts

## Selling Your Personally Identifiable Information? CONSUMER PERCEPTION **Believe organizations**

will sell their data

**Are Businesses** 



**ORGANIZATIONS ADMIT** 

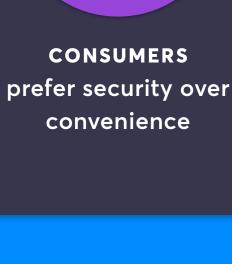
THEY SELL CUSTOMER DATA

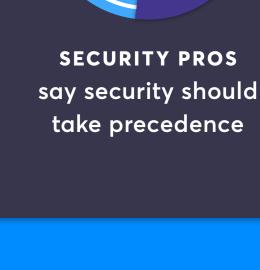




**Consumers Choose Security** 

Over Convenience

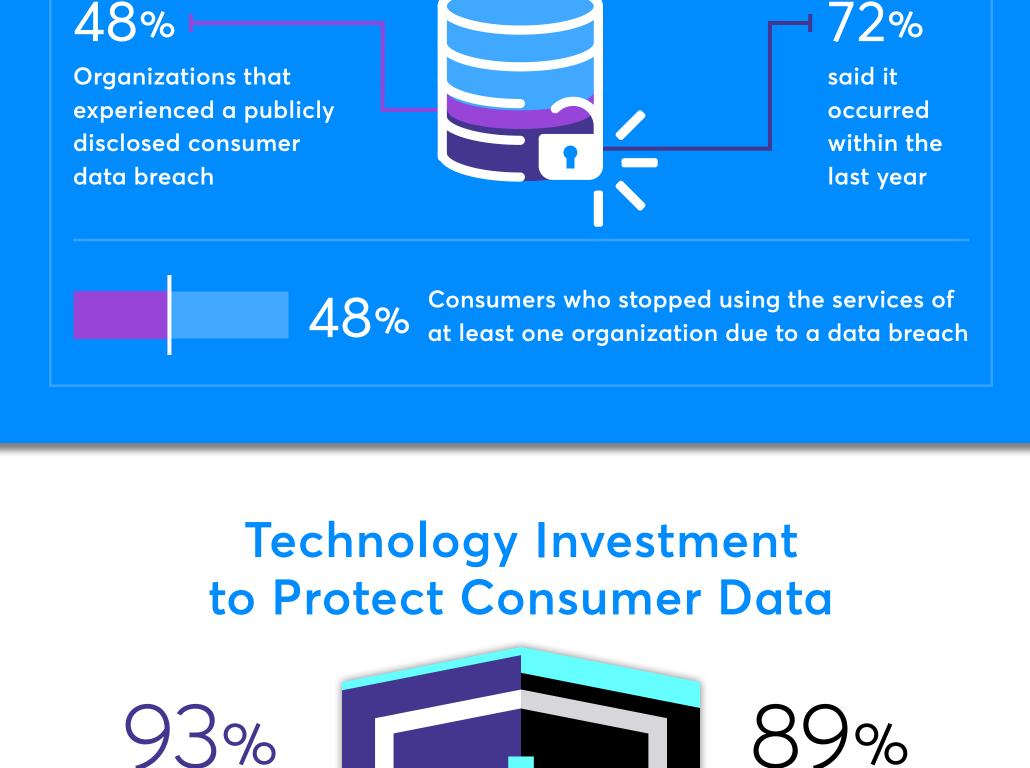




Consumer, Beware



**Business Execs** 



### agree it's extremely important

consumer data, the statistics don't bear it out. The good news is that a consensus is forming among organizations that investing in technology to protect consumer data is critical.

Consumer trust around digital data protection is flagging.

While organizations believe they're doing a good job of protecting



**Security Pros** 

# It's time to make digital

trust a top priority.

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