

SK Infosec Delivers World-class Security Services with CA Strong Authentication

SKinfosec co.,ltd.

CLIENT PROFILE

Industry: Information security services

Company: SK Infosec

Employees: 1,144

Revenue: \$145 million

BUSINESS

SK Infosec is a leading provider of information security services to customers in Korea, China, Hong Kong and Japan.

CHALLENGE

To maintain business growth and safeguard customers from increasingly complex security issues, SK Infosec needed to offer advanced authentication solutions and support.

SOLUTION

With CA Strong Authentication the company can deliver next generation security solutions on-premise or as a cloud-based service.

BENEFIT

SK Infosec can continue to grow and extend across APAC with an expanded and innovative service portfolio.

Business

Providing world-class IT security solutions and services

SK Infosec is a specialized information security company that offers best-of breed technology combined with extensive consulting, security management and systems integration expertise.

The company provides reliable and comprehensive information security services to the public sector as well as to financial and other corporate organizations.

Headquartered in South Korea, SK Infosec also operates in several other APAC countries including Japan and China. It employs 1,114 people across the region and has achieved consistent growth since it was founded in 2000.

Challenge

Turning security threats into new opportunities

SK Infosec helps customers in South Korea to meet their security needs and has also established successful operations in other countries in the region. However, the company recognized that in order to continue to grow and expand across the APAC region, it needed to provide increasingly rigorous, yet user-friendly, advanced authentication solutions and support.

“With mobility soaring, ensuring against breaches and fraud is a top priority for our customers.”

Kang Yongseok, Vice President of SK Infosec, explains, “Authentication markets are experiencing rapid growth due to the increase in and diversity of security threats. With mobility also soaring, ensuring against breaches and fraud is a top priority for our customers.”

With the explosion in mobile access devices and BYOD, users increasingly have multiple devices and expect to be able to access online services from anywhere on any device. Furthermore, they are used to simple interfaces and a full user experience regardless of the device that they are using. This challenges organisations to provide a strong authentication solution that is convenient but can accommodate a full range of devices and situations.

Kang Yongseok

Vice President, SK Infosec

Solution

Innovative and cost-effective
advanced authentication

“CA Technologies
Will help us deliver
Cost-effective
advanced
authentication
solutions.”

Kang Yongseok

Vice President, SK Infosec

SK Infosec evaluated a range of potential solutions available on the market before selecting CA Strong Authentication as its preferred solution.

Kang Yongseok comments, “CA Technologies solution was able to provide authentication services with patented technologies in terms of security, and the software was designed to provide versatile SaaS authentication platform.”

Using CA Strong Authentication, SK Infosec enables its customers to conduct secure online interaction with employees, customers and citizens by delivering increased authentication security, whether for internal or cloud-based applications.

Kang Yongseok says, “CA Strong Authentication’s ability to cater for multiple devices, such as PCs, mobile phones and tablets, also makes it an ideal solution for ensuring the security of mobile devices and their data.”

Furthermore, with a wide range of authentication methods and interfaces, including both software and OATH-based hardware tokens, CA Strong Authentication helps eliminate redundant costs in the authentication chain, enabling organizations to implement risk-appropriate authentication methods without having to install multiple vendor solutions.

“With CA Strong Authentication, we can adapt authentication requirements for our customers to meet changes in compliance requirements or address new threats,” adds Kang Yongseok.

“Our partnership with CA Technologies will help us to deliver cost-effective advanced authentication solutions on-premise or as a service,” he says.

Benefit

Supporting growth and expansion

SK Infosec can now provide its customers in Korea, China, Hong Kong and Japan with advanced authentication delivered as-a-service (SaaS) using CA Strong Authentication.

“By combining our network and system know-how with CA Technologies innovative and strong advanced authentication solutions, we can more efficiently respond to customers’ needs and to help meet their business objectives,” said Kang Yongseok.

As a result of incorporating CA Strong Authentication into its service, SK Infosec is benefitting from:

- Centralized advanced authentication service offerings to the rest of group with best of breed technology
- Simplified management with a single solution accommodating different credentials for customer’s needs
- An expanded service portfolio
- A flexible service that is quick and easy to deploy
- Unique authentication services in the region.

This will help SK Infosec to help grow revenues with existing customers and win new customers as well as develop opportunities in new territories.

Kang Yongseok comments, “SK Infosec is developing its business across APAC as a result of offering innovative and comprehensive security solutions. The ability to offer cost-effective and flexible advanced authentication solutions and support will help us to protect and grow our customer base as well as to drive geographic expansion.”



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