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CUSTOMER SUCCESS

# Lansky, Ganzger & Partner

## Austrian Law Firm Turns to Symantec to Tackle Most Pressing IT Challenges

Lansky, Ganzger & Partner (LGP) has standardized on a comprehensive array of integrated, best-in-class Symantec™ technologies to meet its most pressing information security challenges. By partnering with Symantec, and the IT consulting partner Bechtle, this dynamic Austrian law firm is safeguarding confidential data from threats, enabling teams of legal professionals to work with confidence in a mobile environment, and streamlining the way technology is provisioned and managed. Best of all, LGP only needs to partner with one vendor to capitalize on this cascade of benefits.

### Austrian law firm with a global footprint

As one of Austria's top law firms, interacting between businesses, national and international political institutions, LGP is used to dealing with sensitive legal cases. Any data associated with a case—whether it criminal, business, or political law—needs to be secured, eliminating any threat of the data being compromised. The situation is compounded by the international scope of LGP's work: besides the Wien headquarters in Austria, the company also has offices in Azerbaijan and Slovakia, and practice teams of lawyers qualified in many foreign jurisdictions, including Russia and the CIS, South Eastern Europe, Turkey, and the USA.

However a balance needs to be struck between data being locked down and lawyers having the freedom and flexibility to work wherever and whenever they need to, either through their laptop or their BlackBerry (which is soon to be joined by other mobile platforms). Email remains the Austrian legal firm's tool of choice for communication.

Responsibility for data security previously fell to the shoulders of McAfee Endpoint Protection and a Watchguard Technologies spamBlocker solution. However, according to Mathias Stiastry, IT manager at LGP, the two solutions were struggling to keep pace with the changing conditions of LGP's endpoint security.

### ORGANIZATION PROFILE

**Website:** [www.lansky.at](http://www.lansky.at)

**Industry:** Business Services

**Headquarters:** Wien, Austria

### SYMANTEC SOLUTIONS

Endpoint Security

Endpoint Management

## Why Symantec?

- Globally respected brand name
- Integrated suite of technologies
- Local support from partner Bechtle

“It was tough to manage our systems using the McAfee and Watchguard tools,” he explains. “First, we had to navigate through two entirely separate products, learning how they each work, and administering policies separately. Second, we needed one single solution combining antivirus, antispam, mobile management, and encryption...and we were not confident McAfee in particular had the technology scope, or the depth of functionality to help us. Third, as a small, dynamic organization, we needed a cost-effective, straightforward solution that maximized the productivity of our team here in Austria, without compromising security or performance.”

### Symantec met all endpoint security and client management needs

In response, Stiastry turned to a trusted vendor he had used previously: Symantec. Taking advice, guidance, and implementation experience from its IT consulting partner Bechtle GmbH, LGP initially deployed Symantec Protection Suite Enterprise Edition. The best-in-class endpoint security solution supports granite-like antivirus protection, safeguarding the law firm’s system from any type of threat—from viruses, to Trojans, worms, and denial-of-service attacks. The all-in-one solution also supports network control, firewall protection, and intrusion prevention.

The solution scores on all levels. “We have not experienced a single threat since we went live six months ago, allowing our lawyers and other staff to work securely,” says Stiastry. “The performance is excellent too. None of the users even notice Protection Suite is working on their endpoint and the scanning performance on the endpoints and VMware servers is at least 10 percent faster than it was previously using McAfee.”

Integrated antispam, provided by Symantec Messaging Gateway (included with the Protection Suite license), also outperforms the previous Watchguard solution. “LGP receives between 500,000 and one million emails every day. Of that number, only about 0.5 percent are relevant emails—the rest is spam. The Messaging Gateway virtual appliance removes all of that spam, ensuring

## SOLUTIONS AT A GLANCE

### Key Challenges

- Streamline endpoint security administration
- Safeguard all types of endpoints and enable seamless mobile working
- Accelerate and lower cost of client management

### Symantec Products

- Symantec™ Mobile Management
- Altiris™ Client Management Suite from Symantec
- PGP™ Whole Disk Encryption from Symantec
- PGP Desktop Email
- Symantec™ Protection Suite Enterprise Edition

### Symantec Partner

- Bechtle GmbH

### Technology Environment

- Users: 150
- Hardware: HP (101 PCs, 50 notebooks)
- Servers: VMware, 2 x ESX hosts
- Operating system: Microsoft Windows

## BUSINESS VALUE AND TECHNICAL BENEFITS

- Streamlined and accelerated endpoint security compared with previous McAfee/Watchguard tools
- Safeguarded law firm’s systems from any type of threat—no threats since going live
- Increased endpoint and VM server scanning performance by 10% compared with previous McAfee solution
- Removed vast majority of spam, ensuring staff focus their attention on legal case management—not email management
- Automated client management tasks, lowering cost of administration
- Enabled seamless, secure mobile working across any device
- Protected confidential legal data from unauthorized access, and secured intellectual property and client data

staff focus their attention on legal case management—not email management. With Watchguard, we had more spam, we had to fix more issues, and there were often delays associated with the auto updates.”

### Lifecycle and configuration management

As part of one integrated Symantec solution, LGP is also using Altiris Client Management Suite from Symantec to deliver lifecycle and configuration management for the firm’s IT assets. The solution automates time-consuming and redundant tasks, minimizing the effort and costs associated with deploying, patching, supporting client systems and software. For LGP’s small team of IT staff, that makes a big difference.

“There will be 100 mobile clients under management, and Mobile Management will allow us to manage the current devices, and any future types we might introduce, with confidence.”

**Mathias Stiastry**  
Lansky, Ganzger & Partner

“Zero-touch imaging, migration to new system rollouts, and automated technology refreshes can now be completed from my desk here in Wien. The software packaging, software delivery, application virtualization, and patch management all ensure LGP has better control over its systems, whether they are here in Austria, in Azerbaijan, or in Slovakia,” Stiastry explains.

There is a strict policy on which mobile devices staff can use for work—there’s no BYOD policy here—but LGP is shortly to introduce iPhones, iPads, and Android devices to extend its current mobile footprint. BlackBerry has been the communications device of choice for some time in the company, and to coincide with the roll-out of the other devices, the company is introducing Symantec Mobile Management to enable, secure, and manage the mobile devices.

“There will be 100 mobile clients under management, and Mobile Management will allow us to manage the current devices, and any future types we might introduce, with confidence,” says Stiastry. “Our lawyers will be able to work anywhere, anytime, certain in the knowledge that the mobile email and application data they are working on is safeguarded. And because the technology is again provided by Symantec, the entire deployment and ongoing management will be easy and cost-effective.”

Encryption comes under the Symantec microscope too. LGP has introduced PGP Whole Disk Encryption and Desktop Email from Symantec to protect confidential legal and other data residing on endpoints and inside emails from unauthorized access, and secure the company’s intellectual property and client data. Supporting any platform, the solution was easy for Stiastry’s team to implement (it is supported by Altiris, after all...), while simultaneously centralizing all encryption policies. “If an endpoint is lost or stolen, or the hard disk fails, we know the data is safe,” he says.

**“The Symantec Messaging Gateway virtual appliance removes all of that spam, ensuring staff focus their attention on legal case management—not email management.”**

**Mathias Stiastry**  
Lansky, Ganzger & Partner