

Symantec Security Experts | Infolock

FOCUSED ON SYMANTEC SECURITY

- + Deep knowledge of and broad experience with the Symantec security portfolio
- + Highly skilled staff of engineers and consultants representing more than 200 years of combined information security experience and cross-trained on all Symantec security solutions
- + Full capacity lab environment for testing integration points between Symantec products and outside technologies, as well as new versions and product releases
- + Solution expertise includes: Data Loss Prevention (DLP), CloudSOC CASB, Secure Access Cloud, Integrated Cyber Defense, Encryption, and End-User Endpoint Protection

EXTENSIVE EXPERIENCE WITH SYMANTEC DLP

- + Legacy partner of Vontu, original developers of Symantec Data Loss Prevention (DLP) solution
- + Extensive solution experience derived from hundreds of DLP deployments in a variety of customer environments
- + Developed the INSIGHT DLP Appliance, a purpose-built network appliance for Symantec DLP
- + One of only a few partners to have ever achieved Symantec DLP Master Specialization
- + Selected as first partner to participate in Symantec DLP panel review for Data Security expert partner competency
- + Beta tester for all Symantec DLP version releases

TRUSTED FOR HIGHEST PROFILE ENGAGEMENTS

- + Services partner selected to provide pre- and post-sales services (proof-of-concept testing, risk assessments, installation, integration, deployment, and/or ongoing business enablement consulting) for high profile engagements in a variety of industry verticals
- + Customers include hospitals and health systems throughout the US, Fortune 500 companies in the financial services, pharmaceutical, insurance, technology, retail, manufacturing, transportation, and energy sectors, federal, state, local government agencies, and the US Department of Defense

CASE STUDY > MULTI-STATE HEALTHCARE SYSTEM

One of Infolock's key healthcare customers is a large regional health system serving multiple states in the Mid-Atlantic region. The health system has 17 hospitals, 9 medical groups, outpatient care centers, imaging centers, home health and hospice care, rehab and therapy centers, and serves its communities with 5,500+ medical providers and 48,000+ employees.

INFOLOCK'S ROLE IN THE PROJECT

- + The health system identified an urgent need for a data loss prevention solution and began a vendor/solution search
- + Symantec brought in Infolock to demonstrate the capabilities of its DLP solution and address technical and functional questions related to the health system's unique environment
- + The health system selected Symantec for the vendor short list based on its comprehensive coverage and strong feature set, aided by Infolock's ability to align solution functionality with project requirements
- + Infolock performed a multi-location, simultaneous risk assessment that doubled as a proof-of-value engagement, to show how DLP would work, test integration with existing systems, and begin identifying data security risks
- + The health system purchased Symantec DLP based on the demonstrated capabilities of the solution and contracted to perform the design, installation, configuration, integration, and deployment services
- + The health system opted to utilize infoLock's INSIGHT DLP Appliances as a hardware platform for the DLP software, which greatly reduced the time needed to install and deploy the solution, and allowed the professional services engagement to focus on policy configuration/tuning and business enablement
- + After integrating the software and configuring policies, setting remediation and response rules, and creating DLP-related business processes, the health system further contracted Infolock to manage its DLP environment, including advanced business enablement, continued policy tuning, incident response, and system administration



INFOLOCK

FOUNDED: 2005

HEADQUARTERS: Arlington, VA

CONTACT US:

www.infolock.com

info@infolock.com

(877) 610-5625

ABOUT US

We provide information security solutions and services to our customers in both the public and private sectors and across all industry verticals that enable them to create effective and sustainable security programs and help prevent data breaches.

- + Platinum Partner since 2008
- + Symantec Security Focus Partner
- + Emphasis on Information Protection
- + Member, Symantec Partner Advisory Council