

The Business Value of VMware Cloud Foundation

IDC's study demonstrates how interviewed organizations have used VMware Cloud Foundation to **establish secure, agile, and cost-effective private and hybrid cloud infrastructures**. With VMware Cloud Foundation, they not only **optimize their infrastructure costs and staff time requirements**, but positively affect business activities through **more effective development, greater scalability, and strong performance**.

KEY RESULTS



42%
three-year lower
cost of operations



564%
three-year return
on investment



10-month
payback on
investment

CUSTOMER QUOTE:

"VMware Cloud Foundation has helped us quickly deploy workloads and spin up environments to test applications and get them into use — this was a challenge for us previously. VMware Cloud Foundation has also helped us centrally manage our platforms."

IT STAFF BENEFITS

- **53%** hybrid cloud infrastructure team efficiencies
- **>2x** more VMs per hybrid cloud infrastructure team member

INFRASTRUCTURE BENEFITS

- **34%** lower hybrid infrastructure costs
- **64%** higher virtualization density

CUSTOMER QUOTE:

"VMware Cloud Foundation has helped us address varied opportunity. Trying to fit everything into one setup or one cloud doesn't work for us. We needed the flexibility to have all the different pieces of critical software to run in any platforms ... The only platform we could work on and work through for this was VMware Cloud Foundation."

DEVELOPMENT BENEFITS

- **61%** faster to deploy new VMs
- **6%** higher net developer productivity

SECURITY/PERFORMANCE BENEFITS

- **98%** less unplanned downtime
- **52%** more efficient security teams