

Datasheet
Symantec Buying Program: Enterprise
Subscription & Services



Program Highlights

Symantec Enterprise Subscription & Services Program (ESSP) is a buying program that offers mid-size and large enterprise customers a simple way to purchase hosted subscriptions.

Symantec's Security-as-a-Service (SaaS) hosted subscription offerings bring more of Symantec's technologies to the cloud, offering increased flexibility, real-time protection that is always up-to-date, simplifying management, and reducing capital expenses.

ESSP customers are organizations that:

- Need the flexibility to deploy to users when you want, where you want with the option to true-up later
- Want reduced cost and complexity
- Would like increased flexibility to allow affiliates (defined as 50 percent or greater ownership by a master company) to benefit from greater purchasing power
- Want predictable budgeting and wish to use OpEx budget for software purchases

Key Program Features:

- Easy acceptance of quote terms and conditions to make a purchase
- Reliable technical support bundled with every hosted subscription product
- Offers annual billing
- Simplified ordering and provisioning

Pricing Incentives

Class of trade discounts—available to government and academic/charity organizations

Volume discounts- the potential to earn greater discounts based on amount purchased

Program Requirements and Eligibility

An initial purchase of at least 250 users for products that are licensed on a per user meter is required to be eligible for this program. In the event that no ESSP Offerings metered on a per User basis are being purchased, then a minimum initial order of USD \$50,000.00 or higher is required.

Symantec ESSP requires consent to the Subscription & Services Terms prior to or at the same time as the initial order.

Please contact your channel partner or Symantec Rep for more information, or reference the Program Handbook.

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For More information

To find out more about Symantec's versatile buying programs, please visit <https://www.symantec.com/support-center/buying-programs> or locate a partner near you at <http://partnerlocator.symantec.com>

Visit our Web site
www.symantec.com

To speak with a Product Specialist in the U.S.
Call toll-free 1 (800) 745 6054.

To speak with a Product Specialist outside of the U.S, please visit our website for additional information.

About Symantec

Symantec was founded in 1982 by visionary computer scientists. The company has evolved to become one of the world's largest software companies with more than 12,000 employees in more than 50 countries

Our Promise

To keep the world safe from ever-evolving digital threats. We actively secure companies and governments from the dangers of digital threats so they are confident to move business forward.

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