Cloud Workload Protection

Subscription and Services Program Data Sheet

April 2018

Symantec Cloud Workload Protection

Flexible Purchasing Options

Symantec Cloud Workload Protection (CWP) discovers and secures your Amazon Web Services (AWS), Microsoft Azure, and Google Cloud Platform (GCP) compute resources. CWP agents can also be installed in private cloud and on-premises compute resources to secure and manage your entire hybrid cloud from a single cloud-based console.

Cloud Workload Protection (CWP) is available for purchase globally in the following currencies:

- US Dollar (\$)
- Canadian Dollar (\$)
- British Pound (£)
- Euro (€)
- Japanese Yen (¥)
- Korean Won (₩)
- Australian Dollar \$

Cloud Workload Protection services are available in large, medium, and small sizes:

| CWP Server Size | Virtualized Servers or Cloud Instances | |
|------------------------|--|--|
| Large | 4 or more vCPUs | |
| Medium | 2 or 3 vCPUs | |
| Small | 1 vCPU | |

How It Works

We offer Pay-for-Use and Annual Subscription plans.

Pay-for-Use

Pay-for-Use subscriptions are the most flexible payment plans. Customers sign up for 12 months, however, there are no minimum purchases and they can cancel at any time with 30 days' notice. Key highlights of this option include:

- No upfront costs.
- Your price stays the same during the term.
- Pay only for what you use.
- Hourly consumption metering.
- No need to decide in advance which rate plan (large, medium, small) applies.
- Consolidated billing in arrears on the monthly billing date set by the original order.
- No termination fees.

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An Annual Subscription plan can be added at any time for cost savings.

Annual Subscription

- Annual upfront billing for large, medium, and small service in 12, 24, and 36 month durations.
- Each unit protects one instance for the entire year.¹
- No minimum quantity required for purchase.
- Auto renew available.
- Additional Annual Pay in Advance servers will be co-termed to expire at the same time as existing subscriptions.²
- Any usage over the prepaid server quantity or a server size not covered by the prepaid plan will be billed at the Pay for Use rate, in arrears, at the next monthly billing cycle.

Pricing

| CWP Server Size | Pay-for-Use ³ | Annual Subscription ³ |
|-----------------|--------------------------|----------------------------------|
| Large | \$0.06/hour | \$350.04 USD/server/year |
| Medium | \$0.03/hour | \$174.96 USD/server/year |
| Small | \$0.01/hour | \$60.00 USD/server/year |

Actual consumption levels in both billing methods are available for viewing in the Cloud Workload Protection Portal.

Additional Pricing Incentives for Annual Subscriptions Only⁴

Multi-year discounts – automatic discounts are applied when you commit to 24- and 36-month plans.

Class of trade discounts – available to government and academic/charity organizations.

Volume discounts – the potential to earn greater discounts based on amount purchased.

Price assurance – additional quantities of the same online service are locked in at the discount of the initial purchase for the duration of the subscription term.

Symantec Subscription & Services Program

- Allows affiliates (defined as 50 percent or greater ownership by a master company) to benefit from greater purchasing power.
- Easy acceptance of quote terms and conditions to make a purchase.
- Reliable technical support bundled with every online service.
- Simplified ordering and provisioning.
- We accept payment for direct orders by credit card as well as by purchase order.

¹ Hours not consumed are forfeited and do not carry over. May only use the Annual Subscription to protect the instance sizes associated with the plan, i.e., the large annual rate plan protects a large server.

² Or start a new subscription if you need a different expiration date for additional servers.

³ MSRP pricing.

⁴ Discounts currently do not apply to hourly Pay for Use subscription charges.

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Program Requirements and Eligibility

When making a purchase directly from a Symantec sales representative, the Subscription & Services program requires consent to the Online Services Agreement prior to or at the same time as the initial order.

We recommend that you renew your subscriptions before they expire, or take advantage of our autorenew option to ensure uninterrupted protection.

For More Information

This online service is available for customers to purchase at this time. Please contact your Symantec Representative for more information.

Partners please contact your Symantec Partner Manager for more information.

To find out more about Symantec's versatile buying programs, please visit: https://www.symantec.com/support-center/buying-programs

To speak with a Representative in the U.S. Call 1 (650) 527 8000. To speak with a Representative outside of the U.S, please visit our website for additional information. https://www.symantec.com/contact-us

Note: This guide includes summaries of certain features of Cloud Workload Protection, which are meant for your convenient reference. For the most current description of Cloud Workload Protection, please refer to the Cloud Workload Protection Service Description. To the extent that the information provided in the Service Description and this datasheet differ, the Service Description will apply.