# The Hartford

#### **CLIENT PROFILE**

Site: www.thehartford.com Industry: Financial Services Headquarters: Hartford, CT

#### **BUSINESS**

The Hartford is a leader in property and casualty insurance, group benefits, and mutual funds, with more than 200 years of expertise. They are widely recognized for service excellence, sustainability practices, trust, and integrity.

### **CHALLENGE**

Overcome stalled agile transformation and heavily entrenched commitment to traditional planning and project delivery practices across the business.

#### **SOLUTION**

Deliver business value and enable sustainable success by harnessing strategic portfolio management approaches, supported by the correct software platform.

### **BENEFITS**

Improved internal processes, enabling the delivery of better solutions in less time on a consistent basis.

### **Business**

The Hartford is a leader in property and casualty insurance, group benefits, and mutual funds. With more than 200 years of experience, the organization is widely recognized for its service excellence, sustainability practices, trust, and integrity. The Hartford sells products primarily through a network of independent agents and brokers.

# Challenge

After pursuing an agile transformation, seeking to align with SAFe for several years, The Hartford has been tremendously successful. What started as a grassroots initiative driven by IT has become a strategic imperative for the organization.

However, The Hartford found itself reaching the point where further progress was limited. With a traditional approach to planning and work delivery, IT was structuring work as projects that were not allowing them to create permanent teams. Instead, they were investing time and effort into creating and disbanding teams, limiting further productivity improvements.

The Hartford, founded in 1810, had been delivering work using traditional project management approaches for a long time. If that process was going to change from a business perspective, there needed to be a compelling reason.

### Solution

The Hartford decided to implement a strategic portfolio management (SPM) approach using Clarity® by Broadcom. The initiative was driven by the IT function within the critical medium and large commercial (MLC) line of business. Reaching out to their business partners, this group presented the advantages of Clarity, with a focus on the ability to better ensure that the right work was being carried out, while also providing greater insight and transparency into what was happening.

The MLC IT team was supported in their endeavors by the ability to leverage Clarity. This software enabled the group to define and manage strategic portfolios. Further, Clarity also provided all stakeholders with insight into those portfolios. Business leaders were able to plan and prioritize work based on strategic objectives, with an understanding of how value would be delivered. Work teams could see how their efforts were contributing to organizational success.

"Feature lead time and time to market are down, predictability is up, and our business partners have confidence in their planning decisions and our ability to deliver."

MIKE GIBSON PORTFOLIO LEAD



# Solution (cont.)

Critically, Clarity also allowed IT to continue their agile transformation, seamlessly adapting to concepts like permanent teams, without requiring any compromises in how they wanted to operate. Clarity also allowed business teams to adjust to SPM as they were comfortable. Rather than being forced to embrace lean business cases, story point estimating, and similar practices immediately, these teams could wait until they were readv.

### **Benefits**

Mike Gibson, Portfolio Lead within the MLC line of business, recognizes the benefits that The Hartford has been able to achieve.

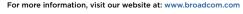
Gibson said, "Feature lead time and time to market are down, predictability is up, and our business partners have confidence in their planning decisions and our ability to deliver."

At the same time, as business team confidence has grown, the benefits have expanded.

Lean business cases are now being used, and the benefits are being recognized and appreciated. Portfolio burn up charts from Clarity are being used to facilitate discussions with the business. By stripping information down to just the essentials, IT and business stakeholders can focus on how to overcome challenges and improve performance.

Other lines of business within The Hartford are now also looking to evolve to Clarity, providing the promise of further performance improvements, with stakeholders confident in both the concept and the tool that supports it.

For more information, please contact us for a demo or conversation.



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